

Reflections of Yesterday and Today

2010 Annual Report



CELEBRATING

125

YEARS OF
COMMUNITY
SERVICE

METRO YMCA'S OF THE ORANGES



We build strong kids, strong families, strong communities.

State of the Y

Making history...in 2010 the Metropolitan YMCA of the Oranges proudly celebrated 125 years of community service. From our humble beginnings in 1885 when our Y was created "for civic and cultural improvements for the Oranges," we have become a cornerstone community asset dedicated to nurturing the potential of every child and teen, improving our communities health and well being and giving back by supporting our neighbors. While we honored the historical significance of 2010, it was also a year when the Metro YMCAs of the Oranges enjoyed great achievement and continued success. Among our many accomplishments were:

- Our Strong Kids Campaign continued its unprecedented growth, even in trying economic conditions, raising over \$900,000.
- As part of our focus on social responsibility, we awarded nearly \$1,000,000 in direct financial assistance to children and families who otherwise would not be able to benefit from the Y. In addition to direct assistance, we provided over \$1,500,000 in program support and overall community benefits.
- The West Essex YMCA began an extensive renovation project which will add over 800 square feet of new workout space while also redesigning and enhancing existing Health and Wellness areas. The project will ensure an exceptional member experience while also allowing us to meet the emerging needs of Health Seekers throughout the community.
- We invested more than \$800,000 in land, building and equipment upgrades enhancing our ability to operate quality programs and facilities.
- As part of our Healthy Living focus, the Metro YMCAs of the Oranges was selected by Y-USA and United Healthcare to become the first Y in New Jersey to offer the Y Diabetes Prevention Program.
- We were one of 12 Ys nationally to be selected as a premiere "cause-driven" Y. As such, we were part of a Y-USA research project that will assist other Ys in developing and implementing leading "cause-driven" practices.
- We launched a Brand Revitalization Initiative with a new logo and voice.
- For the first time in thirty years, our Y expanded its service area. We can now actively begin to expand programs and services in Wayne Township.

Due to the tremendous efforts of our dedicated Boards, Staff and Supporters we had an outstanding year in 2010 as we celebrated our 125th Anniversary and continued to make great strides in strengthening the foundations of community through Youth Development, Healthy Living and Social Responsibility.



Sincerely,

Richard K. Gorab
President/CEO

Kenneth D. King, Ed.D
Chairman,
Board of Directors

Board Members & Staff

Metropolitan YMCA of the Oranges, Inc.

Board of Directors
Kenneth D. King, Ed.D
Chairman

Susan P. Ascher
Vice Chairman

Stuart Vorcheimer
Treasurer

Ted Foung
Secretary

Carlo Calabrese
Robert Chilstrom
Elizabeth Jones Crandall, MD
Valerie W. Crawford
Kenneth A. DeGhetto
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Thomas D. Gibson
Jan Gomperz
Paul A. Gomperz
Alease Griffith, Ed.D.
Russell A. Jones, Jr.
Gerald Keyes
Butch Kimball
W. Joshua Levering
Keith A. McMurdy, Esq.
John Mousseau
J. Edward Murphy, II
Martin Ostroff
Lydia Payne-Johnson
Michael J. Quigley, III
Gustav A. Schmidt
Peter Schofel
Eugene Slaughter
Theodore N. Stephens, II
Frank M. Warr

Staff

Richard K. Gorab
President/CEO

Larry Lev
Senior Vice-President/COO

Alisa D. Vural
Chief Financial Officer

Maureen Simons
Director of Human Resources

Joe Penska
Director of Information Technology

Peter T. Rosario
Senior Director, Development

Timothy G. Smith
Controller

For a complete list of our Branches' Boards of Managers, please visit your local YMCA's website.

East Orange YMCA

Natalie Tyler, MPA
Executive Director

Fairview Lake YMCA Camps & Conference Center

Bob Kahle
Executive Director

South Mountain YMCA

Toby H. Feller
Executive Director

Sussex County YMCA

David M. Carcieri
Executive Director/
Activate America Director

West Essex YMCA

Helen Flores
Executive Director/
VP of Child Care Services

In 2010, the Metropolitan YMCA of the Oranges raised \$3,123,214 from individuals, corporations, foundations, and local, state and federal public sources for restricted and unrestricted purposes. Additional in-kind contributions and services for 2010 totaled \$496,696. It is through this financial support that the Metropolitan YMCA of the Oranges is able to further its cause-driven promise to strengthen the foundations of community.

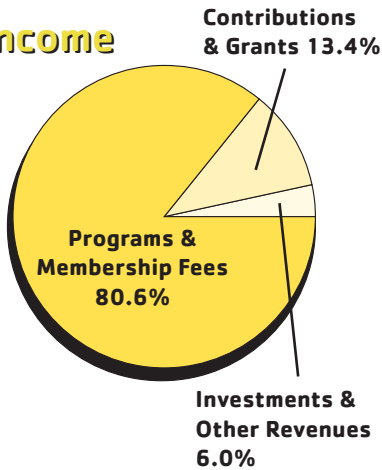
For a complete listing of our 2010 Strong Kids Campaign Donors please visit our website at www.metroymcas.org.

Financials

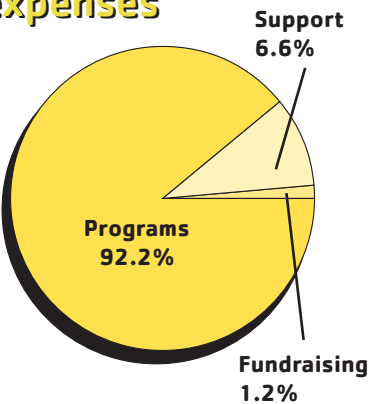
Combined Statement of Financial Position

Years ending December 31, 2010, 2009 and 2008

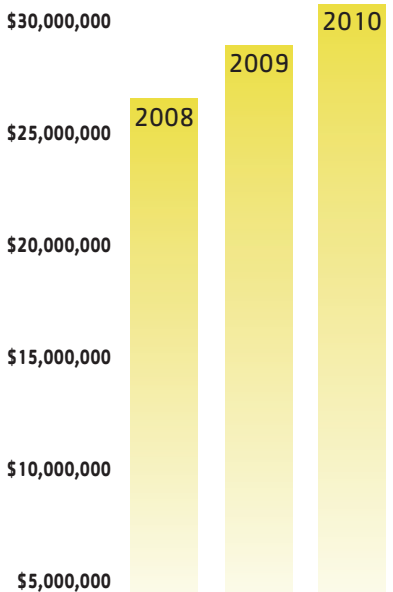
income



expenses



association assets



	ASSETS			LIABILITIES AND NET ASSETS		
	2010	2009	2008	2010	2009	2008
Current Assets				Current Liabilities		
Cash and cash equivalents	\$6,120,709	\$5,018,259	\$5,688,313	Current maturities of long-term debt	\$322,898	\$310,849
Accounts and other receivables	159,508	214,836	170,234	Current portion of obligation payable HTMUA	-	24,391
Short-term investments	1,526,604	1,518,752	-	Deferred program revenue	458,203	633,827
Inventories	50,936	45,229	54,106	Accounts payable, accrued expenses and other liabilities	1,746,541	1,495,211
Prepaid expenses and other assets	140,934	126,651	191,207			
Total Current Assets	7,998,691	6,923,727	6,103,860	Total Current Liabilities	2,527,642	2,464,278
Long-Term Assets				Long-Term Liabilities		
Assets designated by board for future projects	221,792	504,507	372,192	Obligation payable - HTMUA, net of short-term portion	-	-
Investments	7,590,925	6,468,157	5,127,620	Long-term debt, net of short-term portion	4,634,067	4,956,965
Deferred mortgage costs	39,786	42,594	45,402			
Security deposits and other assets	11,833	6,534	2,700	Total Long-Term Liabilities	4,634,067	4,956,965
Land, buildings, and equipment, net of accumulated depreciation	14,245,864	14,418,989	14,705,081	Total Liabilities	7,161,709	7,421,243
Total Long-Term Assets	22,110,200	21,440,781	20,252,995	Net Assets		
Total Assets	\$30,108,891	\$28,364,508	\$26,356,855	Unrestricted	19,376,445	17,507,586
				Temporarily restricted	1,232,589	1,276,922
				Permanently restricted	2,338,148	2,158,757
				Total Net Assets	22,947,182	20,943,265
				Total Liabilities & Net Assets	\$30,108,891	\$28,364,508

Combined Statement of Activities

Year ending December 31, 2010 (with comparative amounts for 2009 and 2008)

	Unrestricted	Temporarily Restricted	Permanently Restricted	2010	2009	2008
				Total	Total	Total
Revenues, Gains and Support						
Contributions	\$1,481,390	\$163,321	\$1,706	\$1,646,417	\$1,614,467	\$1,396,838
Government and other grants	301,926	958,144	-	1,260,070	1,307,155	1,204,379
Program receipts	14,591,680	-	-	14,591,680	14,182,238	14,282,640
Membership dues	2,954,239	-	-	2,954,239	2,808,587	2,899,097
Special events and projects	216,727	-	-	216,727	250,201	276,151
Investment income (loss)	235,460	93,058	-	328,518	69,408	(68,133)
Other revenue	166,708	-	-	166,708	170,451	194,801
Net assets released from restrictions for program activities	1,258,856	(1,258,856)	-	-	-	-
Gain (loss) on disposal of property and equipment	(1,719)	-	-	(1,719)	(5,054)	(27,628)
Net unrealized gains (losses) on long-term investments	414,598	-	177,685	592,283	1,437,274	(1,459,430)
Total Revenue, Gains and Support	21,619,865	(44,333)	179,391	21,754,923	21,834,727	18,698,715
Expenses						
Program services	18,203,079	-	-	18,203,079	18,068,469	17,512,840
Supporting services	1,547,927	-	-	1,547,927	1,470,640	1,558,048
Total Expenses	19,751,006	-	-	19,751,006	19,539,109	19,070,888
Change in net assets	1,868,859	(44,333)	179,391	2,003,917	2,295,618	(372,173)
Net assets beginning of year	17,507,586	1,276,922	2,158,757	20,943,265	18,647,647	19,019,820
Net Assets End of Year	\$19,376,445	\$1,232,589	\$2,338,148	\$22,947,182	\$20,943,265	\$18,647,647

Financial data are extracted from 2010, 2009, and 2008 audited financial statements examined by R.A. Fredericks & Company, LLP

MISSION STATEMENT

The Metropolitan YMCA of the Oranges enriches the lives of the children, families and communities we serve, through programs that build spirit, mind and body, welcoming all people, in an environment nurturing positive values.

METROPOLITAN YMCA OF THE ORANGES

139 East McClellan Avenue
Livingston, NJ 07039
www.metroymcas.org
(973) 758-9622

SOUTH MOUNTAIN YMCA

13 Jefferson Avenue
Maplewood, NJ 07040
www.smountainymca.org
(973) 762-4145

EAST ORANGE YMCA

100 North Arlington Avenue
East Orange, NJ 07017
www.eastorangeymca.org
(973) 673-5588

SUSSEX COUNTY YMCA

15 Wits End Road
Hardyston, NJ 07419
www.sussexcountnymca.org
(973) 209-9622

FAIRVIEW LAKE YMCA CAMPS & CONFERENCE CENTER

1035 Fairview Lake Road
Newton, NJ 07860
www.fairviewlakeymca.org
(973) 383-9282
(800) 686-1166

WEST ESSEX YMCA

321 S. Livingston Avenue
Livingston, NJ 07039
www.westessexymca.org
(973) 992-7500



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